



*GigaTrust was founded in April, 2000 by an experienced team of technology and business leaders in the Enterprise Rights Management industry and is the only provider of the Intelligent Rights Management™ solution, which uses Microsoft® Rights Management Services (RMS) to help enterprises persistently protect sensitive information at rest... in transit...and in use.*

### **Robert Bernardi** **Founder, Chairman, President, and CEO**

Robert Bernardi has responsibility for overseeing the strategic direction, operation and growth of the company and has served as GigaTrust's CEO since 2000. Bob's professional career includes 25 years of experience working in the technology sector and founding several leading-edge technology firms, such as Musicmaker.com, Inc., TREEV, Inc. and TranSwitch. Bernardi also held various executive management positions with MCI Communications Corporation, Mobil Corporation, Booz Allen Hamilton, PictureTel and the MITRE Corporation. Bob holds a B.S. degree in Physics and a Master of Science and Economics degree from the State University of New York at Stonybrook.

### **Harry Piccariello** **Chief Marketing Officer**

Harry Piccariello has responsibilities for product management, brand development and all marketing communications activities. Harry's career as an information technologist spans 25 years of progressive and multifaceted experience pertaining to software products, application services, patents, international standards and specifications, and management consulting services supporting diverse international public and private organizations. Prior to joining GigaTrust, Harry served in executive positions at Cloakware, Inc. and ContentGuard, Inc. As an internationally recognized pioneer in the field of digital rights management (DRM), Harry has worked with leading vendors and

standards-setting organizations such as OASIS, ISO, IEEE, and OMA (formerly the WAP Forum) for the last 11 years. Harry serves as a panelist at numerous international conferences and has authored several articles on DRM within the education, multimedia, and mobile community. Harry holds a B.S. in Computer Science from the University of Maryland, an MBA from George Mason University, and has completed a post-graduate International Relations Residency at Oxford University, Oxford, England.

### **Brad Gandee** **Vice President of Sales and Product Management**

Brad Gandee is responsible for the company's commercial and international sales organization and product marketing. Prior to joining GigaTrust, Brad held the technical leadership role at ContentGuard where he was responsible for the company's strategy in the standards arena and the licensing program to the mobile telecom industry. Prior to ContentGuard, Brad was President of DeskGate Technologies, a startup that offered proprietary technology for packaging, distribution and tracking of digital content. He has played a pivotal role in the development of XrML, eXtensible rights Management Markup Language, the baseline technology for the Rights Management Services platform available from Microsoft. Brad holds a Bachelor of Arts degree from the University of Pennsylvania and a Master of Business Administration degree from the Wharton School of Business.

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## Lesley Gorog Harris

### Vice President of U.S. Public Sector Sales

Lesley Harris is responsible for business development and sales for federal, and state and local government clients and is responsible for developing key strategic partnerships for GigaTrust. Prior to joining GigaTrust, Lesley was a Director at Lenovo America in the Government and Education sector and a Program Director with IBM.com, where she was responsible for launching the IBM Direct Business Unit for Government and Education and also held several other executive management positions there. Lesley holds a Bachelor of Arts degree from DePauw University.

## Robert Kellogg

### Vice President of Engineering

Robert Kellogg is responsible for product development, quality assurance, customer support and the corporate IT infrastructure at GigaTrust. Prior to GigaTrust, Robert was principal engineer and program manager at TREEV, Inc. where he was responsible for their design, development and deployment of an enterprise-level workflow and document management product. He has also held engineering positions with Unisys, Inc. and PRC Inc. Robert holds a Bachelor of Business Administration degree in Computer Information Systems from James Madison University and a Master of Information Systems degree from Virginia Polytechnic Institute and State University.

## Paul Painter

### Chief Architect

Paul Painter joined GigaTrust as Chief Architect in February of 2008 following their acquisition of Pinion Software. As Chief Architect, Paul is responsible for guidance of the overall technical product architecture, software methodology and assessment of third-party technology. Prior to joining GigaTrust, Paul was the Chief Technical Officer of Pinion Software, a leader in Technical Rights Management. His past professional experience also included positions as Vice President of Product Development, for Hire.com. Paul began his career in the integrated circuit CAD software industry. Paul holds a Bachelor of Science degree in Computer Science and a Master of Science degree in Electrical Engineering, both from Texas A&M University.

## Darryl Worsham

### Vice President of Business Development

Darryl Worsham joined GigaTrust in February of 2008 as Vice President of Business Development, as part of the acquisition of Pinion Software. In his current position, Darryl is responsible for developing strategic partnerships that enhance the GigaTrust offerings both in terms of technical fit and channels of delivery. Darryl was the President, CEO and a member of the board of Pinion Software, a leader in Technical Rights Management. Darryl joined Pinion

in 2001 as Vice President of Sales, Marketing and Business Development. Prior to joining Pinion, Darryl was Vice of President of Sales and Marketing, for HotData. Darryl also spent more than 11 years with Micrografx where he held several key positions including Vice President and General Manager of the Americas region. Darryl holds a Bachelor of Science degree in Education from Oklahoma State University.



## About GigaTrust

GigaTrust is a cutting-edge provider of email security and content protection software products and services with customers in both the public and private sectors. GigaTrust is the only provider of the Intelligent Rights Management™ solution, which combines innovative next-generation content security technologies built on the foundation of Microsoft® Rights Management Services. In February 2003, the firm formed a strategic partnership with Microsoft and formally launched the first in the family of proprietary Intelligent Rights Management products based on the Rights

Management Services (RMS) security platform. GigaTrust is a Microsoft Gold Certified Partner. GigaTrust's family of products and services is easy to use and easy to deploy for either the author or recipient of protected content. GigaTrust's products and services include security solutions for email/attachments and document protection, automated external user provisioning, web content, network file shares, content repositories, discovery enablement, and the BlackBerry mobile device. For more information about GigaTrust, visit [www.gigatrust.com](http://www.gigatrust.com).

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